

Preferred

Suppliers



Who do I book with?

travel best bets
connected agents



What is a Preferred Supplier?

Preferred suppliers in travel are trusted partners chosen for reliability and competitive pricing. They offer exclusive deals, priority support, and streamline booking processes, enhancing agencies' credibility and fostering mutual growth.



Advantages of working with a preferred supplier

- Exclusive Offers - amenities - special pricing
- Close working relationship - local representation with business development managers (BDM)
- Virtual consumer events
- Quick response to escalated issues with clients
- Marketing initiatives - both agent and agency
- VIP access to attending vendor events or FAMS
- COMMISSION sales = highest tiers
- THIS MEANS MORE \$\$\$\$ IN YOUR POCKET!!



Business Development Manager

- BDM's are mainly for marketing and elevated assistance for problem files , they are not for general questions that can be answered through TBB or supplier FIT or Group reservation departments.
- Tracy is our liaison between you and the BDM's. Always reach out to the admin team first to try and solve any issues, you should not be contacting the BDM's.
- The only exception is if you are working on a group block with them or they have asked you personally to contact them directly.



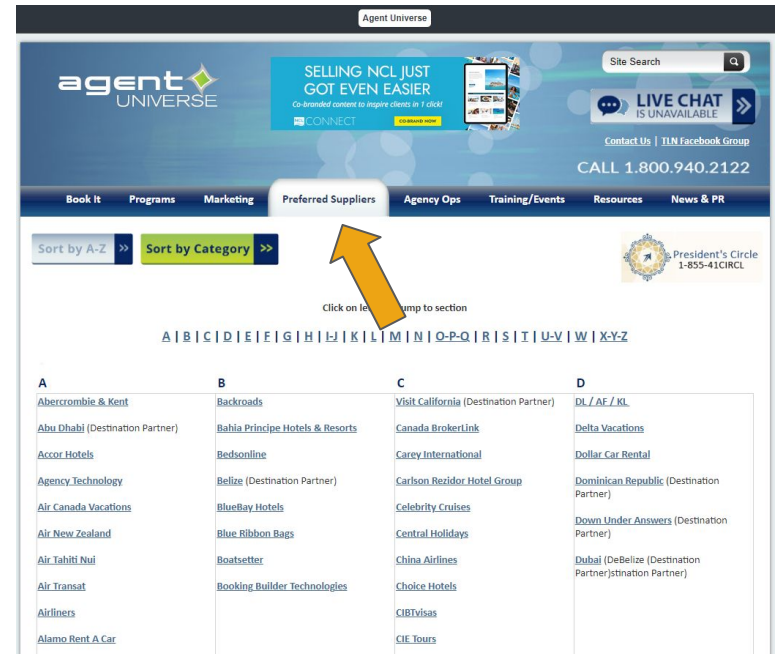
What is Travel Leaders Network?



Travel Best Bets is part of the Travel Leader Network, giving us better buying power, incentives and access to exclusive offers that we can pass onto our clients.

What does TLN offer the agent?

- Preferred Supplier List (in addition to TBB's)
- Training resources
 - Agent Universe/TLN Training Library
- Webinars
 - product/sales/social media/marketing
- Lead Generation
 - Agent Profiler
- Marketing Opportunities
- Cruise Complete
 - cruise booking platform
 - Group cruise rates with amenities
- pinSight
 - hotel booking platform



Agent Universe

agent UNIVERSE

SELLING NCL JUST GOT EVEN EASIER
Co-branded content to inspire clients in 1 click!
CONNECT

Site Search

LIVE CHAT IS UNAVAILABLE

Contact Us | TLN Facebook Group

CALL 1.800.940.2122

Book It Programs Marketing Preferred Suppliers Agency Ops Training/Events Resources News & PR

Sort by A-Z >> Sort by Category >>

Click on letter to jump to section

A | B | C | D | E | F | G | H | I | J | K | L | M | N | O | P | Q | R | S | T | U | V | W | X | Y | Z

A	B	C	D
Abercrombie & Kent	Backroads	Visit California (Destination Partner)	DL / AF / KL
Abu Dhabi (Destination Partner)	Bahia Principe Hotels & Resorts	Canada BrokerLink	Delta Vacations
Accor Hotels	Redsonline	Carey International	Dollar Car Rental
Agency Technology	Belize (Destination Partner)	Carlson Rezidor Hotel Group	Dominican Republic (Destination Partner)
Air Canada Vacations	BlueBay Hotels	Celebrity Cruises	Down Under Answers (Destination Partner)
Air New Zealand	Blue Ribbon Bags	Central Holidays	Dubai (DeBelize (Destination Partner)/stination Partner)
Air Tahiti Nui	Boatsetter	China Airlines	
Air Transat	Booking Builder Technologies	Choice Hotels	
Airliners		CIBVisas	
Alamo Rent A Car		CIE Tours	



TBB Preferred Suppliers

- A full list of the TBB preferred suppliers is located on the Resource Center
- All links on the preferred supplier list will lead you directly to the booking platform that is associated to the supplier.
- Instructions on how to create a login are also located here





TravelBrands

- Air only (Intair) wholesale air international/domestic/USA
 - NET FARES
- hotel only/car rental/attractions/tours/transfers
- FIT (flexible independent travel) packages, short stays and odd day durations (example 9 or 11 day) USA/Mexico/Caribbean/Europe
- ACCESS+ is the newly enhanced agent platform that will replace ACCESS
- GIGI - new air booking engine
 - [Gigi PDF Manual](#)
 - [Gigi Training Video](#)



Sirev

All Inclusive Packages

- Sunwing Vacations
 - Mexico/Cuba/Dominican Republic
- Air Canada Vacations
 - Sun destinations/Europe/USA/Asia
- WestJet Vacations
 - Sun destinations/USA
- Transat Holidays
 - Sun destinations (East departures only)



Holiday Packages

- Air Canada Vacations (book in Sirev, not through ACV website)
 - Asia/Canada/Europe/Exotic/Hawaii/USA/
Sun destinations
- Exotik
 - Asia/Europe/Exotic
- Goway
 - Asia/Europe/Exotic
- One Dream
 - Asia
- Club Med
 - Sun destinations
- TravelBrands
 - Sun destinations/Hawaii/USA
- Sunwing
 - Sun destinations
- Transat Holidays
 - Sun destinations
- Westjet Vacations (Sirev)
 - Sun destinations/Hawaii/USA
- Anderson Vacations
 - Canada
- 5 Continents
 - Europe/Exotic/Canada
- Kensington Tours
 - Europe/Exotic
- Disney Travel Agents Canada
 - Hawaii/USA



Expedia TAAP

- Hotels
- Packages (transfers not included)
- Car rentals
- Attractions and tours
- Transfers

DO NOT BOOK AIR ONLY



Air

- Travelbrands/Intair - Net Fares - Gigi new air tool
 - wholesale air - international/domestic and USA
- Huntington - Net Fares
- Air Canada - book through TravelBrands, or the agent site for minimal commission
 - domestic/USA/international flights
- Westjet - Net Fares, book through Travelbrands
- Porter Airlines - book through the agent site (net fare)
- Air North
- Central Mountain Air
- Pacific Coastal Airlines

Net fares must be marked up - see next slide



Fees for Booking Air Travel (Published Fares)

Published airfares are accessible by the public either directly through the airline's website, or through our preferred wholesale air tour operator TravelBrands. The following service fees are charged regardless of whether any commission is paid by the supplier.

Selling published fares without a booking management fee is strictly not allowed

Minimum \$30.00 per person plus GST for North America

Minimum \$50.00 per person plus GST for Overseas

Fees for Booking Air Travel (Unpublished “NET” Fares)

Net airfares are those fares that are not accessible to the public and do not offer any commission. Since these prices are lower than the market value, consultants must add a markup to the net 'base' (before tax) price. The fare charged to the customer will be based on current published pricing.

Selling net fares to clients without a markup is strictly not allowed

Minimum Percentage Markup: 10% - 15% per person

Selling net wholesale fares without a markup to your clients will not be allowed and may result in a fee to the CA or termination of your CA contract.



Ocean and River Cruises

- Book direct on cruise line booking engine or Cruise Complete in TLN

- Carnival
- Celebrity
- Disney
- Holland America
- Norwegian
- Princess
- Royal Caribbean
- Virgin Voyages
- MSC Cruises

- Azamara
- Cunard
- Oceania
- Paul Gauguin
- Regent
- Seabourn
- Silversea

- AMA Waterways
- Avalon (Globus)
- Emerald
- Scenic

Hotels/Transfers

- Travelbrands
 - hotels/transfers
- Bedsonline
 - hotel/transfers
- Expedia TAAP
 - hotel/transfer
- pinSight in TLN
 - hotel

Car Rental

- Auto Europe
 - Car/motorhome rental worldwide
- TravelBrands
 - Car rental worldwide
- Expedia TAAP
 - Car rental worldwide



Excursions & Attractions

- TravelBrands (Disney/Universal tickets)
- Viator
- Shore Excursion Group
- Expedia TAAP
- Tours by Locals
- Project Expedition
- Get Your Guide
- Project Expedition
- Bedsonline (Disney/Universal tickets)
- Disney Travel Agents Canada (USD)



Guided Tours

- Anderson Vacations
 - Small group tours and custom packages
- Collette
 - Coach tours/small group exploration worldwide
- Contiki
 - Europe/Asia/Latin America/Africa & Middle East/Australia/NZ/Usa/Canada (18-35)
- Globus - Agent Lingo booking platform
 - Coach tours worldwide/Avalon River Cruises
- Cosmos (cost conscious)
 - Small group/adventure/Europe/Americas/Asia/Africa/South Pacific
- G Adventures - Sherpa booking platform
 - Coach tours/small groups/more active
- Exoticca
 - Exotic tours and destination packages
 - Online quote tool
- Intrepid
 - Small group/Europe/Asia/Africa/Americas/Latin America/Australia/Oceania/Polar
- Pure! Travel Group
 - Tailor-made services/South America/Antarctica
- Trafalgar
 - Coach tours



Rail

- Rail Europe
 - Rail across Europe
- RailBookers
 - Rail and journeys worldwide
 - Use to book VIA Rail
- Rocky Mountaineer
 - Rail and journeys through Canada/US Rocky Mountains



Services

- Park n Fly (no commission)
 - Long term parking at major Canadian airports
- Rockdoc
 - Virtual travel clinic
- Special Needs Group
 - Special Needs Group/Special Needs at Sea is dedicated to fulfilling the special needs requirements for persons who want to travel but may need mobility aids, oxygen or other equipment
 - Must complete training course to receive commission